

ANALYST (M&A) HEALTHCARE INVESTMENT BANKING VIENNA (OR MUNICH)

ISP HEALTHCARE is a consulting boutique focused on Investor Strategy and Advice as well as Mergers & Acquisitions in healthcare, life sciences, medtech and digital health.

Founded by former top-tier consultants and bulge bracket finance experts, we are partners to some of the most successful European investors and perform science-based assessments, strategic development projects and M&A transactions for European healthcare and life science players. With an entrepreneurial mindset we also conduct our own investments in this space.

We are looking for highly motivated (Junior/Senior) Analysts (M&A).

Your responsibilities

- End-to-end execution support on Europe-wide **M&A buy-side** projects for healthcare and life science focused private equity firms as well as end-to-end execution of Europe-wide mid-market **M&A sell-side** (incl. financing and carve-out) transactions
- Support on developing and implementing M&A strategies and processes
- Research, identification and analysis of potential M&A targets/buyers for our clients
- Preparation of outreach and supporting documents (teaser, CIM, etc.)
- Support on coordination of multiple due diligence streams
- Together with our Transaction Team, we collaborate with investors and private equity firms throughout the entire transaction process incl. e.g. support on IC documentation
- Being part of the team in advising clients strategically beyond the deal execution

What we are looking for:

In addition to exceptional analytical skills, we are seeking individuals with the ability to delve deeply into industries, markets, and companies, synthesizing data to uncover insights that drive impactful investment decisions. We value a structured, methodical approach to problem-solving, complemented by creativity and an entrepreneurial mindset to identify opportunities beyond the obvious.

Your Profile

- Master's degree in (corporate) finance, business administration, economics or a degree in life sciences (pharma, biotech, chemistry, medical engineering, etc.)
- Ideally minimum 1 year of professional work experience in M&A (deal sheet consisting of 1-3 buy-side/sell-side transactions each would be a plus), or internships (for Junior Analysts)
- Knowledge or clear interest in the healthcare sector (pharma, biotech, medtech, diagnostics, healthcare provision); first experience in healthcare M&A would be a plus
- Entrepreneurial personality with a high degree of self-initiative and sense of responsibility
- Excellent communication skills, with the ability to explain complex ideas clearly
- Language skills: Fluency in English and German (C1), a third language is desirable (e.g., French, Italian, Spanish, Dutch, Swedish)
- Strong MS Office skills (Excel, Word, PowerPoint)
- First experience in handling deal sourcing/deal management software, esp. in CapitalIQ/FactSet, BvD

What we are offering

- A steep learning curve in a dynamic consulting environment with an attractive career trajectory
- Insights into the most exciting field of life science and healthcare
- First-hand experience in working for global mid/large cap private capital investors
- Learning from an experienced and collaborative team with flat hierarchies
- Working in a modern office in Munich's city center, close to Marienplatz or Vienna's city center close to Rathausplatz
- Frequent events such as team dinners or sports activities and employee benefits (e.g., joint biking tours, Mittagsmarken, etc.)



Starting dates: We offer Analyst positions throughout the year.



Location: Vienna or Munich

Application Process

Please send us your CV, motivation, all relevant school/university transcripts, and employee testimonials: isp-healthcare-gmbh-jobs@m.personio.de

We will come back to you within 3 - 5 working days.

